MD ANALYSIS

CA 5 - K February Analysis

GAT Constitutional Area 5 - Korea Leader: Open

July 2021 to February 2022 (8 months) Results

| CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 |
|------------------------|-----------|-----------|-----------|
| New Clubs | 30 | 34 | 42 |
| Charter Members | 1067 | 1042 | 1339 |
| New Members | 6992 | 6117 | 5900 |
| Drops | 8186 | 6772 | 5484 |
| Net Growth | 345 | 745 | 2069 |

February (Only Results)

| CA 5 - K | Feb-20 | Feb-21 | Feb-22 |
|-----------------|--------|--------|--------|
| New Clubs | 3 | 2 | 7 |
| Charter Members | 115 | 63 | 191 |
| New Members | 584 | 325 | 530 |
| Drops | 408 | 559 | 235 |
| Net Growth | 325 | -153 | 494 |

Statement for 3rd Quarter Results(previous 3 years)

| 2019-2020 3rd Qtr | 2020-2021 3rd Qtr |
|----------------------|--------------------------------------|
| 11 | 6 |
| 398 | 218 |
| 2136 | 1312 |
| 1302 | 1128 |
| 1375 | 525 |
| | 3rd Qtr 11 398 2136 1302 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|-------------------|------------------------|-----------|-----------|-----------|
| 354 | | New Clubs | 11 | 21 | 21 |
| | | Charter Members | 401 | 605 | 639 |
| | Republic Of Korea | New Members | 2426 | 2197 | 1737 |
| | | Drops | 2774 | 2373 | 2247 |
| | | Net Growth | 298 | 543 | 245 |
| Total | | New Clubs | 11 | 21 | 21 |
| | | Charter Members | 401 | 605 | 639 |
| | | New Members | 2426 | 2197 | 1737 |
| | | Drops | 2774 | 2373 | 2247 |
| | | Net Growth | 298 | 543 | 245 |

February (Only) Results

| MD | GMT Area | CA 5 - K | Feb-20 | Feb-21 | Feb-22 |
|-------|-------------------|------------------------|--------|--------|--------|
| 354 | | New Clubs | 1 | 1 | 5 |
| | | Charter Members | 33 | 26 | 137 |
| | Republic Of Korea | New Members | 320 | 111 | 193 |
| | | Drops | 153 | 362 | 74 |
| | | Net Growth | 225 | -218 | 258 |
| Total | | New Clubs | 1 | 1 | 5 |
| | | Charter Members | 33 | 26 | 137 |
| | | New Members | 320 | 111 | 193 |
| | | Drops | 153 | 362 | 74 |
| | | Net Growth | 225 | -218 | 258 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr |
|-------|-------------------|--|-------------------------------|-------------------------------|
| 354 | Republic Of Korea | New Clubs Charter Members New Members Drops Net Growth | 3 123 870 448 624 | 4 120 517 525 164 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 3 123 870 448 624 | 4 120 517 525 164 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|-------------------|------------------------|-----------|-----------|-----------|
| 355 | | New Clubs | 11 | 8 | 13 |
| | | Charter Members | 393 | 274 | 442 |
| | Republic Of Korea | New Members | 2627 | 2059 | 2279 |
| | | Drops | 2948 | 2133 | 1786 |
| | | Net Growth | 189 | 322 | 1028 |
| Total | | New Clubs | 11 | 8 | 13 |
| | | Charter Members | 393 | 274 | 442 |
| | | New Members | 2627 | 2059 | 2279 |
| | | Drops | 2948 | 2133 | 1786 |
| | | Net Growth | 189 | 322 | 1028 |

February (Only) Results

| MD | GMT Area | CA 5 - K | Feb-20 | Feb-21 | Feb-22 |
|-------|-------------------|-----------------|--------|--------|--------|
| 355 | | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 4 | 10 | 22 |
| | Republic Of Korea | New Members | 153 | 99 | 216 |
| | | Drops | 126 | 52 | 75 |
| | | Net Growth | 37 | 62 | 164 |
| Total | | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 4 | 10 | 22 |
| | | New Members | 153 | 99 | 216 |
| | | Drops | 126 | 52 | 75 |
| | | Net Growth | 37 | 62 | 164 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr |
|-------|-------------------|--|------------------------------|------------------------------|
| 355 | Republic Of Korea | New Clubs Charter Members New Members Drops Net Growth | 1 51 892 424 566 | 1 60 498 237 338 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 1 51 892 424 566 | 1 60 498 237 338 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|-------------------|------------------------|-----------|-----------|-----------|
| 356 | | New Clubs | 8 | 5 | 8 |
| | | Charter Members | 273 | 163 | 258 |
| | Republic Of Korea | New Members | 1939 | 1861 | 1884 |
| | | Drops | 2464 | 2266 | 1451 |
| | | Net Growth | -142 | -120 | 796 |
| Total | | New Clubs | 8 | 5 | 8 |
| | | Charter Members | 273 | 163 | 258 |
| | | New Members | 1939 | 1861 | 1884 |
| | | Drops | 2464 | 2266 | 1451 |
| | | Net Growth | -142 | -120 | 796 |

February (Only) Results

| MD | GMT Area | CA 5 - K | Feb-20 | Feb-21 | Feb-22 |
|-------|-------------------|--|-----------------------------|----------------------------|----------------------------|
| 356 | Republic Of Korea | New Clubs Charter Members New Members Drops Net Growth | 2 78 111 129 63 | 1 27 115 145 3 | 1 32 121 86 72 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 2 78 111 129 63 | 1 27 115 145 3 | 1 32 121 86 72 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr |
|-------|-------------------|--|-------------------------------|-----------------------------|
| 356 | Republic Of Korea | New Clubs Charter Members New Members Drops Net Growth | 7 224 374 430 185 | 1 38 297 366 23 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 7 224 374 430 185 | 1 38 297 366 23 |